## AUTHORIZATION FOR ALTERNATIVE PURCHASE PROCESS

| GOODS – Dollar Threshold  | \$40,000-75,000 [ ]<br>Over \$75,000 [×]                                       |                   |  |  |  |
|---|--|-------------------|--|--|--|
| SERVICES – Dollar Threshold   | FEDERAL - Over \$5,000<br>STATE - \$40,000-\$300,000<br>STATE - Over \$300,000 | [ ]<br>[ ]<br>[ ] |  |  |  |
| School Board Approval Required  |  | [×]               |  |  |  |
| Rationale:  | Single Source<br>Service<br>Books*<br>Accessing Existing Contract              | [ ]<br>[ ]<br>[×] |  |  |  |
| Spokane Public Schools  | RFP 13-1819  |                   |  |  |  |
| (agency)  | (no.)  |                   |  |  |  |
| Vendor: US Foods, Inc.  |  |                   |  |  |  |
| Purchase Description: Prime Vendor  Rationale: In support of Nutrition Services meal progressionated Amount: \$3,800,000.00 |  |                   |  |  |  |
| Originating Department Contact Person: Doug Wordell   | 17 INCHION CONICCS   |                   |  |  |  |
| Purchasing Agent Approval: Park Chesn   |  |                   |  |  |  |
| Date Forwarded for Authorization: 07/10/2020  |  |                   |  |  |  |
| Approval Signature:  Associate Superintendent School Support Services   | Date:  |                   |  |  |  |
| Board Approval Date 07/15/20 PO#  | <sub>‡</sub> _210178 by: pt  |                   |  |  |  |

<sup>\*</sup>Per RCW 28S.335.190(1) and RCW 28A.335.190(2)

## **Purchase Requisition for Miscellaneous Supplies**

|      |           | i di                             |                          |                              | LIC SCHOOLS<br>/ashington                | ous Supp         | λiιέ     | ;5           |          |                              |
|------|-----------|----------------------------------|--------------------------|------------------------------|--|------------------|----------|--------------|----------|------------------------------|
|      |           | NAME OF P                        | URCHASE:                 |                              | , a d , iii , ii , ii , ii , ii , ii , i |                  |          |              |          |                              |
| Loc# | : 680     | Req#:                            | Req Date:                | 1-Jul-20                     | Due Date:                                |                  |          | DO N         |          | 7707                         |
|      | Nutrition | <b>Deliver To:</b><br>a Services |                          | RFP 13-<br>US FOO<br>Phone # | DS<br>:                                  | or:              |          |              | 9,       | 10178<br>11/20<br>+ 111-2021 |
| 1.00 | C         | ordered By:                      | d                        |                              |  | (Signature)      |          |              | R        | 59097                        |
|      |           | Proved By:                       | uHD 1                    | my the                       |  | (Budgetary Signa | ature    | )<br>2       | Ol       | 59097                        |
|      |           | requisition be used              |                          |                              | UESTIONS MUST BE                         |                  |          |              |          |                              |
|      |           | Funding? YES                     | 0                        | perated in pa                | artnership with a Fede                   | ral Grant.       |          | 41111        | <u>L</u> |                              |
|      | 1114      | ilementary YES                   |                          | yes, approv<br>lementary C   | al needed from a Dire<br>urriculum.      | ctor of          |          |              |          |                              |
|      | In:       | Secondary YES YES                |                          | yes, approv<br>econdary Cu   | al needed from the Di<br>urriculum.      | rector of        |          |              |          |                              |
| hard |           | Services, YES                    |                          | yes, approvechnology S       | al needed from the Di<br>services.       | rector of        |          |              |          |                              |
| Qty. | Unit      |                                  | Description              |                              | Account #                                | Stock#           | Vari     | Unit Cost    |          | Total Cost                   |
| 1    | EA        | Refer                            | rence RFP 13-1819        |                              | 680.198N.42.6561                         | 65611            | \$       | 3,665,000.00 | \$       | 3,665,000.00                 |
|      |           |                                  | Prime Vendor             |                              | 680.198N.44.6 <del>563.7 4</del>         | 0 65611          |          |              |          |                              |
|      |           | To include speci                 | ialty muffins and fresh  | produce                      |  |                  | _        |              |          |                              |
| 1    | EA        |                                  | FFVP                     |                              | 680.198F.42.6561/13                      |                  | \$       | 100,000.00   | \$       | 100,000.00                   |
| 1    | EA        | Sum                              | nmer Meal Program        |                              | 315.198S.42.6561/7                       | >                | \$       | 35,000.00    | \$       | 35,000.00                    |
|      |           |                                  |                          |                              | 315.198S.44.65611                        |                  |          |              |          |                              |
|      |           | Purchases                        | s through 9/1/20-8/31/   | /20                          | 303 485 426                              | 1630             |          |              |          |                              |
|      |           | B)                               |                          |                              | I K                                      |                  |          |              |          |                              |
|      | -         | Please send co                   | ppy of PO to Nutrition : | Services                     | 303/98544                                |                  | L        |              | _        |                              |
|      |           | Please change                    | Vendor name to US        | FOODS                        | 320 1985 42                              |                  | $\vdash$ |              |          |                              |
|      |           |                                  |                          | . 0020                       | 32219854                                 | 4 60 5611        |          |              |          |                              |
|      |           | Prd Date                         | 1-15-20                  |                              | RR                                       |                  |          |              |          |                              |
|      |           |                                  |                          |                              |  |                  | Т        |              |          |                              |
|      |           |                                  |                          |                              |  |                  |          |              |          |                              |
|      |           |                                  |                          |                              |  |                  |          |              |          |                              |
|      |           |                                  |                          |                              |  |                  |          | SUBTOTAL     | \$       | 3,800,000.00                 |

Form 10-0009

Rev. 10/15

Web Form 10-0009

Stores OR-1506

**Building Retention** 2 years

SHIPPING & HANDLING RATE

SALES TAX RATE

Revised 04/03/19

0.00%

0.00%

SUBTOTAL \$

TOTAL \$

\$

3,800,000.00

3,800,000.00



### **Agenda Item Details**

Meeting

Jul 15, 2020 - Regular Meeting

Category

6. CONSENT AGENDA

Subject

G. RFP 13-1819 (Renewal); US Foods, Inc., Nutrition Services Prime Vendor for FY2020-21;

Alternate Purchase No. 111-2021

Type

Action (Consent)

### Recommendation:

Approval to renew the contract with US Foods, Inc., Spokane, WA, in the anticipated estimated amount of \$3,800,000, for food products and supplies purchased during the 2020-21 fiscal year, per the terms and conditions of RFP No. 13-1819.

### Background:

This recommended contract provides food products and supplies in support of the nutrition services meal programs. The prime vendor system has allowed the Nutrition Services and warehouse teams to more effectively manage food and preparation/serving supplies, purchases, and distribution. By awarding to a single prime vendor, the district receives just in time product, has the benefit of a more flexible procurement model with a wider variety of offerings, and a shorter lead time for specialty items. The district receives superior customer service by building a partnership with the prime vendor when compared to that received from a vendor who makes only a single drop ship delivery in the more traditional procurement approach. Product quality is at a higher level given the quick turn-around of goods.

US Foods (formerly Food Services of America) was awarded the contract as a result of staff analysis using the Proposal Evaluation Criteria. Each vendor was judged on their compliance with various non-optional critical qualifying factors identified in the RFP document. These factors, coupled with positive evaluation criteria scores, resulted in this vendor being recommended for award. US Foods, and before that Food Services of America, has effectively served the district as the prime vendor for the past 21 years. This renewal will access the first of four additional one-year renewal option available in accordance with the terms and conditions of the RFP. Prices are considered fair and reasonable. Expenditures will be provided from the general fund.

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

### Motion & Voting

(not specified)

Motion by Mike Wiser, second by Nikki Otero Lockwood.

Final Resolution: Motion Carries

Yes: Jerrall Haynes, Mike Wiser, Jenny Rose Slagle, Nikki Otero Lockwood



July 20, 2020

# RE: PRIME VENDOR RENEWAL AGREEMENT NUMBER RFP 13-1819

This letter is confirming the rollover award of items from Spokane Public Schools (SPS) Prime Vendor RFP # 13-1819. US FOODS was awarded the contract on June 12, 2019. The contract allows up to four renewals. The SPS is requesting the rollover of this RFP/bid for the 2020-21 school year. The effective dates of this contract are from September 1, 2020 through August 31, 2021. Please confirm all pricing by providing an updated price list for all products by September 1, 2020 and comply with the contract and Procurement Review requirements listed below.

## CONTRACT AND PROCUREMENT REVIEW REQUIREMENTS:

## **INTERLOCAL AGREEMENTS:**

- Interlocal Agreement Contract Value: The value of the interlocal agreements contract for the 2020-21 school year will be \$13,430,000.
- The current list of interlocal agreements cannot be changed without the written consent from the Spokane Public Schools (SPS) Purchasing department. Vendor will ensure only approved interlocal agreement schools access the RFP/bid.
- Number of districts that can be added to this RFP/bid are limited to 3 additional districts of not more than 2% of the Interlocal Agreement Contract Value. Districts must be added to the approved interlocal agreement list managed by the vendor and approved by the SPS Purchasing department by April 1 of the preceding school year (IE: April 1, 2021 for the 2021-22 school year).
- The list of current interlocal school districts accessing this RFP/bid must be verified with our purchasing department by August 8.

### **SPS RFP/bid CONTRACT:**

- Contract Value: The value of the SPS prime vendor contract is \$3,800,000 for the 2020-21 school year.
- Vendor will provide an updated price list (order guide) with updated pricing for the 2020-21 school year by September 1, 2020. If there are any new products for the 2020-21 school year please share the new product information before September 1, 2020.

By signing below the Vendor representative is confirm the accuracy of all products, pricing, interlocal agreement school list and contract value, and compliance with the contract and procurement review requirements listed

| US | SF | 0 | ומ | SC |
|----|----|---|----|----|
|    |    |   |    |    |

Sign: Carmen Stules

Name Carmen Steele

Title: Account Executive

Date: 7/22/2020

View assistance for SAM gov



A NEW WAY TO SIGN IN - If you already have a SAM account, use your SAM email for login.gov.

LogIn

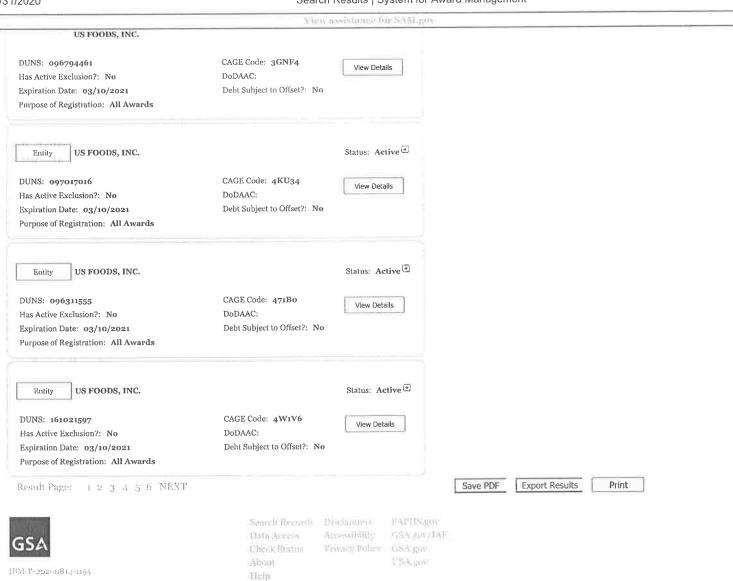
Login.gov FAQs

ALERT: SBA connectivity is experiencing an outage. For questions about small business size status, users should return later or contact SBA directly (www.sba.gov).

▲ ALERT: SAM.gov will be down for scheduled maintenance Saturday, 09/12/2020 from 8:00 AM to 1:00 PM.

### **Search Results** Current Search Terms: US FOODS, INC.\* Save PDF Export Results Print Total records:59 Sort by Relevance . Order by Descending . Result Pager 103456 NEXT Your search for US FOODS, INC.\* returned the following results... Status: Active Entity US Foods, Inc. DUNS: 795140433 CAGE Code: 33BA4 View Details Has Active Exclusion?: No DoDAAC: Expiration Date: 03/10/2021 Debt Subject to Offset?: No Purpose of Registration: All Awards Status: Active US FOODS, INC. Entity DUNS: 004074261 CAGE Code: 4KTX5 View Details DoDAAC: Has Active Exclusion?: No Debt Subject to Offset?: No Expiration Date: 04/03/2021 Purpose of Registration: All Awards US FOODS, INC. Status: Active Entity DUNS: 007919475 CAGE Code: 9P251 View Details DoDAAC: Has Active Exclusion?: No Debt Subject to Offset?: No Expiration Date: 03/10/2021 Purpose of Registration: All Awards Entity US FOODS, INC. Status: Active CAGE Code: 4KT15 DUNS: 026797365 View Details Has Active Exclusion?: No DoDAAC: Debt Subject to Offset?: No Expiration Date: 03/10/2021 Purpose of Registration: All Awards Status: Active Entity US FOODS, INC. CAGE Code: 1RZT7 DUNS: 031859650 View Details Has Active Exclusion?: No DoDAAC: Expiration Date: 03/10/2021 Debt Subject to Offset?: No Purpose of Registration: All Awards Status: Active 🕀 US FOODS, INC. Entity DUNS: 028139517 CAGE Code: 07TE0 View Details Has Active Exclusion?: No DoDAAC: Expiration Date: 03/10/2021 Debt Subject to Offset?: No Purpose of Registration: All Awards

RRWI



His is a Distribution for the control of Person Community control of the CDM (1995) A CDM (1995)

ookane Public Schools excellence for everyone

Page 1 of 1

PURCHASE ORDER NUMBER

210178

PO DATE:

09/01/20

ORDER DUE DATE:

FX(206) 676-4244

09/01/20

PAYMENT MAY BE DELAYED UNLESS PO# APPEARS ON ALL INVOICES, SHIPPING PAPERS, AND PACKAGING.

VENDOR NUMBER

034080

VENDOR PHONE NUMBER

(509) 483-7708 ext: KIM

REQUISITION NUMBER

R59097

VENDOR INFORMATION

US FOODS INC USF-SPOKANE

POBOX34172

SEATTLE, WA 98124

ATTN:

BID/QUOTE NO .:

13-1819

CONTRACT NO.:

B-JPR-PRIME VEND

BUYER:

PAM T

BUYER PHONE NO...

(509) 354-7127

SHIP TO: CENTRAL WAREHOUSE 2815 E GARLAND AVE SPOKANE, WA 99207

SEND INVOICE TO:

BUDGET AND ACCOUNTING

200 N BERNARD ST SPOKANE, WA 99201

FOR:

ALL INVOICES AND CORRESPONDENCE MUST BE SENT TO THIS ADDRESS REGARDLESS OF THE SHIPPING DESTINATION.

| FUR,  | FOR. REGARDLESS OF THE SH |            |  |            | PPING DESTINATION. |  |  |  |  |
|-------|---------------------------|------------|--|------------|--------------------|--|--|--|--|
| ITEM  | QTY                       | UNIT       | DESCRIPTION  | UNIT PRICE | ITEM TOTAL         |  |  |  |  |
| 0001  | 3,665,0                   | \$         | REFERENCE: NUTRITION SERVICES PRIME VENDOR, RFP NO. 13-1819 DATED 5/10/19. AWARD OF PURCHASE ORDER CONTRACT TO YOUR FIRM WAS RENEWED BY THE SCHOOL BOARD ON 7/15/20 TO PROVIDE THE FOLLOWING:  | 1.00 3     | ,665,000.00        |  |  |  |  |
|       |                           |            | DELIVERY OF ITEMS TO WAREHOUSE, SITE KITCHENS AND CATERING AS SPECIFIED AND IN ACCORDANCE WITH THE TERMS AND CONTITIONS OF THE AFOREMENTIONED RFP FOR SUPPORT OF THE NUTRITION SERVICES PROGRAM. THIS PURCHASE ORDER SHALL BE IN EFFECT FOR THE PERIOD 9/1/20 THROUGH 8/31/21. |            |                    |  |  |  |  |
| 0002  | 100,000                   | \$         | FRESH FRUITS AND VEGETABLES GRANT PROGRAM  | 1.00       | 100,000.00         |  |  |  |  |
| 0003  | 35,000                    | \$         | SUMMER MEALS PROGRAM   | 1.00       | 35,000.00          |  |  |  |  |
|       |                           |            |  | Subtotal 3 | 8,800,000.00       |  |  |  |  |
| ARTIC | LES SPECIF                | PO TOTAL 3 | 3,800,000.00   |            |                    |  |  |  |  |

1. Goods other than those specified on this order must not be substituted without authorization. 2. The right of cancellation in case of long delay in shipment is reserved.

- 2. The right of cancellation in case of long delay in shipment is reserved.

  3. If the quantity shipped is short of the purchase order quantity, specify on the packing slip if item is backordered or canceled.

  4. If not sold F.O.B. destination, prepay shipping charges, if any, and invoice accordingly. No C.O.D.'s will be accepted.

  5. Payments shall be paid within 30 days receipt of an acceptable invoice provided goods, services have been received.
- 6. Authorization for price discrepancies is necessary only if total order is increased more than \$25.

INTERNAL USE ONLY

RECEIVING SIGNATURE:

DATE REC'D:

PURCHASE ORDER AUTHORIZED BY: